



## PROGRAM

### 10:00 WELCOME SPEECH:

**Maja Pokrovac**, Managing Director, Renewable Energy Sources of Croatia  
**Stefano Miriello**, Policy Advisor, RE-Source Platform

### 10:20 PRESENTATION 1: What is PPA contract and what possibilities does it offer

**Stefano Miriello**, Policy Advisor, RE-Source Platform

### 10:40 PANEL 1: Purchase of green energy directly from producers in Croatia

**Igor Radojković**, Director of Sector Procurement, Logistic and Real Estate Management, Hrvatski Telekom

**Tomislav Ćurković**, Managing Director, ENCRO

**Mislav Slade Šilović**, SE Europe Consulting Leader, PwC Croatia

**Željka Blatančić**, Project Financing Specialist, Zagrebačka banka d.d. UniCredit Group

**Ivona Zagajski**, Marohnic, Tomek & Gjoic Law Firm

- what does the Croatian energy purchase contracting market look like (cPPA/PPA)
- how the electricity price is formed in the PPA contract
- what is important to the RES investor, and what is important to the energy buyer
- what the process of finding and contracting this type of energy purchase and sale looks like
- key contractual elements to consider
- requirements of financial institutions in PPA contracts

### 11:40 Coffee break

### 12:00 PRESENTATION 2: Green energy available to all - the future of PPA contracts

**Naomi Chevillard**, Head of Regulatory Affairs, SolarPower Europe

### 12:20 PANEL 2: Models for wider availability of green energy at predictable costs

**Naomi Chevillard**, Head of Regulatory Affairs, SolarPower Europe

**Zoran Kordić**, Manager of Green Energy Cooperative (ZEZ)

**Vladimir Sabo**, Director of Customer Solutions Retail E.ON Hrvatska, Director of E.ON Energija and E.ON Plin

**Marin Bekavac**, Process and energy manager, CEMEX Hrvatska d.d.

**Marko Lasić**, CEO, KOER

**Laurenz W. Vuchetich**, Partner, Batarelo Dvojkovic Vuchetich Law Firm

- how to achieve the EU's vision of the availability of green energy for all
- PPA contracts on the purchase of energy as a new business model in the Republic of Croatia
- benefit of the PPA contract for industry, entrepreneurship, citizens, local communities
- PPA contracts through a virtual power plant in Croatia

**13:20 PRESENTATION 3: Cross-border purchase of green energy**

**Dorota Dębińska-Pokorska**, Partner, PwC Poland

**13:40 PANEL 3: Cross-border purchase of green energy**

**Dorota Dębińska-Pokorska**, partner, PwC Poland

**Branimir Beljan**, Regional Relationship Manager, Danske Commodities

**Lejla Mešić Suljić**, PPA Manager, BayWa r.e.

**Vincenzo Quinci**, Head of Origination Europe for Renewables, MYTILINEOS S.A.

**Aleš Jurak**, Head of PV Product, RESALTA d.o.o.

- experiences of international companies that cover energy needs by purchasing green energy
- how to contract the cross-border PPA purchase of green energy and what is important
- what are the obstacles for PPA contracts in regional markets
- development of a cross-border PPA for the purchase of green energy in the region

**15:00 Lunch**

